



LAWSON Products

- **Lawson Products, Inc.** founded in 1952
- Headquartered in Des Plaines, IL
- 2010 Net Sales of \$316.8 million
- Publicly traded company listed on the NASDAQ stock exchange (LAWS)



Lawson Products, a subsidiary of Lawson Products, Inc., is an industrial distributor of maintenance and repair supplies, committed to helping customers resolve the challenges of their operations, because we know maintenance is productivity.

Through a personal approach and technical know-how, we focus on making sure the right parts are always there to handle the job – so customers can be more productive and efficient. We call it Smarter Maintenance.

Offering over 100,000 standard products in all 50 states, Canada, Mexico and the Caribbean, and exporting products that support U.S. military efforts in the Middle East, Asia and Europe

Serving over 160,000 customers in the industrial, commercial, institutional and government markets

Shipping 99% of all lines complete within 24 hours from several strategically located distribution centers in North America

Over 1,300 sales representatives throughout North America

Superior Brands and Products:

- | | |
|--------------------------------|---------------------|
| Fastening Systems | Hand Tools |
| Battery Maintenance | Electrical |
| Brass, Iron and Steel Fittings | Welding |
| Fluid Power | Safety Products |
| Abrasives | Specialty Chemicals |
| Shop Supplies | Cutting Tools |
| and much more | |



ISO 9000 Registered Company

GSA Contract Holder:
Schedule Contract GS-06F-0027L



Distinctions:

Listed among *Industrial Distribution* magazine's "Big 50" distribution companies in 2009

Listed among the *Selling Power*® "25 Best Service Companies to Sell For"



For more information call: 1.866.LAWSON4U (1.866.529.7664)
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Smarter Maintenance™

1.866.LAWSON4U

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