



About Lawson

- Lawson Products, Inc. Founded in 1952
- Headquartered in Des Plaines, IL.
- 2008 Sales of \$485 million, 2009 Sales of \$378.9 million, 2010 Sales of \$317 million
- Publicly traded company listed on the NASDAQ stock exchange (LAWS)
- Key Executives: Thomas Neri, President/CEO & Harry Dochelli, Chief Operating Officer

Lawson Products, a subsidiary of Lawson Products, Inc., is an industrial distributor of maintenance and repair supplies, committed to helping customers resolve the challenges of their operations, because we know maintenance is productivity.

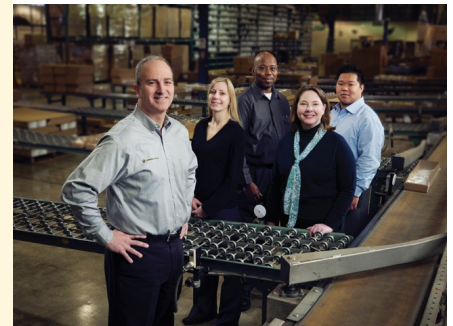
Through a personal approach and technical know-how, we focus on making sure the right parts are always there to handle the job – so customers can be more productive and efficient. We call it Smarter Maintenance.

Our Advantage

We go beyond the product to solve critical maintenance problems, enhance efficiencies, and improve your overall operational performance. We work on-site at your facility to:

- Identify your needs
- Recommend the right products
- Provide you the application expertise to maximize operational performance

In fact, Lawson has the highest level of expertise in the industry. It's how we resolve tough maintenance problems for the long-term, not just for today.



Superior Products

Lawson offers more than 100,000 standard products in all 50 states, Canada, Mexico and the Caribbean, and exporting products that support U.S. military efforts in the Middle East, Asia and Europe.



Fastening Systems

Abrasives

Safety Products

Battery Maintenance

Shop Supplies

Specialty Chemicals

Brass, Iron and Steel Fittings

Electrical

Cutting Tools

Hydraulics

Welding

and much more...

1.866.LAWSON4U
lawsonproducts.com

Corporate Headquarters: 1666 E. Touhy Ave., Des Plaines, IL 60018



Our Customers

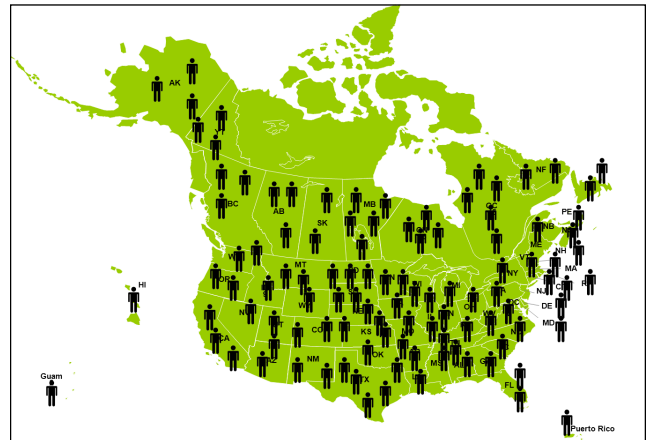
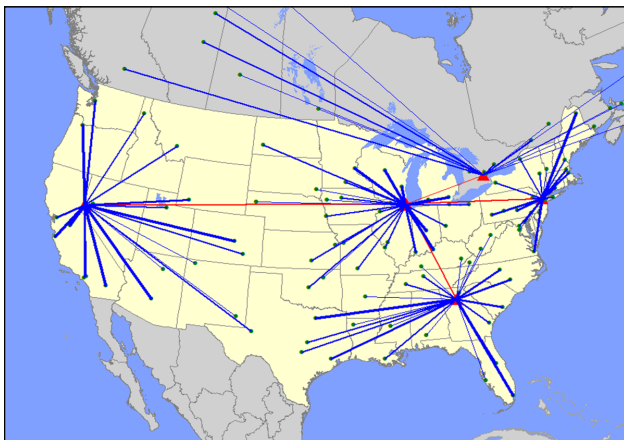
Serving over 160,000 customers in the industrial, commercial, institutional and government markets, including:



We've Got You Covered

Shipping 99% of all lines complete within 24 hours from several strategically located distribution centers in North America and Canada.

More than 1,000 sales representatives throughout North American and Canada.



Quick Facts

- **ISO 9000 Registered Company**
- **GSA Contract Holder:** Schedule Contract GS-06F-0027L
- **Extensive product liability coverage.** Contact us for details.

Distinctions

- Listed among *Industrial Distribution* magazine's "Big 50" distribution companies in 2011.
- Listed among the *Selling Power* "25 Best Service Companies to Sell for".
- Listed as *Modern Distribution Management's* "Top 40" Industrial Distributors, 2010.

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